

Welcome

Forest Software's

Forest 2000 PRO

Stock/Invoice/Order Manager

A purpose designed program for Independent Dealer's

This program has been written by an independent dealer with the emphasis on ease of use from the parts counter or reception. The concept has been to provide the 'independent' with a simple yet efficient control over his business whilst at the same time enabling him to project a professional image to customers and give a enquiry response time second to none.

The program is supplied in both a BASIC version and a PRO version. Not all facilities conatined in this help file exists in the BASIC version.

Please read our warning about the use of data warning and the limit our liabilities

Specific help is available on each subject but for your convenience here are a few easy links:

Overview (program princiles)

Frequently asked questions

Support

As fellow professionals within the same industry your comments and suggestions are always welcome.

Warning

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Support

Support Contracts

We rely on an annual program support contract (*details below*) to ensure that we remain here developing your software and generally keeping abreast of developments so that we can continually improve the product you have purchased.

There is NO support available for non contract holders.

Annual Support Contract

What is support :

Support is for **our** program, **your** forest data and **your** suppliers prices.

It includes free program updates as and when available for Win98, XP, Win2K, as many data correction and advice calls related to Forest Software as you may need, supersession information (*as available*), and supplier price updates where the supplier converts their data at their expense and where that supplier authorises their prices to be on your system.

The contract works like an insurance policy therefore you cannot pay a premium just because you have a claim. Expired contracts have a 30 day qualifying period.

What is NOT support :

We provide a professional computer service throughout the UK.

If you employ a local specialist please do NOT expect us to provide our knowledge to help them make their money. Even though they are working on your behalf you are paying them for their work so a support call from your local specialist will be charged as a non contract holder (*see prices*).

We do NOT cover hardware, replacement of hardware, networks, the operating system, internet problems, virus infections or problems caused by the installation of third party software but can provide all computer related services if required.

Supplier's data is NOT available to non contract holders

All Services :

Are offered throughout the year except for 4 weeks annual vacation when temporary telephone advice only may be available.

All prices are subject to the addition of VAT at the prevailing rate.

For support please call:

01594 564457 (office hours)
01594 564038 (outside office hours - emergencies only)
07718 806 006 (UK mobile)
00 34 653 209 592 (overseas)

Before calling please stop and 'think' about the steps you took immediately before the

problem occurred and note them down whilst fresh in your mind. Accurate fault reporting saves much time and reduces frustration. Often our main difficulty is in understanding what led to the problem.

Our program gives you a gentle reminder 14 days before expiry date and after expiry date there is a 20 second 'nag' screen which can be eliminated with a contract code.

To facilitate these support options we supply Pc anywhere which will allow us to access your computer from our base but only when you invite us to do so.

During the course of your 'support year' you will be entitled to the following services depending on which level of contract you have.

Annual Support Contract Options	GOLD 5 star *****	SILVER 4star ****	BRONZE 3star ***
Applicable to program	AGM Forest 2000	AGM Forest 2000	Forest 2000 Forest3
Conversion of main supplier's prices to Forest format ⁵	✓	✓	✓
Supersession information and update utility	✓	✓	✓
Program updates for current Windows versions (98,XP,2K,NT)	✓	✓	✓
Program and price updates available ON LINE	✓	✓	✓
Program and price updates available on Disk or CD	✓	✓	
Program and price updates available by direct access ¹	✓		
Data advice and correction by direct access ¹	✓	✓	✓
Virus removal and advice by direct access ^{1 2}	✓		
Help desk for Forest Software issues	✓	✓	✓
Help desk for Windows issues	✓	✓	
Help desk for Hardware issues	✓	✓	
Help desk for issues regarding other software	✓		
Business guidance and general operating advice	✓	✓	
Help your own IT specialist to configure your system	✓	✓	
Reconfiguration of your computers at our premises ⁴	✓		
Annual visit to your premises (England & Wales) at NO extra charge to keep your system in A1 condition, allowing 1-1.5 hours per computer on site and including...	✓		
• Survey of your hardware, and recommendation report	✓		
• Audit your backup routines, clean ZIPs	✓		
• Service and health check your computers	✓		
• Clean your computers internal & external	✓		
• Clean and backup your system files	✓		
• Check your files and file system	✓		
• Clean out unwanted files	✓		
• Apply latest driver updates if applicable ³	✓		
• Apply latest windows updates if applicable	✓		
• Carry out minor on site repairs (labour only)	✓		

We can undertake annual servicing outside the scope of the contract and would be pleased to quote

Re Install

Restore Data

Should you wish to restore an earlier version of data you should follow these guidelines.

Study the topics in this help file on [Support](#), [Networking](#), [Backing up data](#)

Whether you are a single user or a network user the principles are the same in that you have only one data folder which has to be populated with your latest backed up data. Since our program receives on going development all interdependent files are saved in each backup and they must all be restored to their correct locations for the program to work.

(e.g. Version 704 program will not function against version 705 data and visa versa !)

Automatic restore is available from version 707 onwards under the menu item UTILITIES/MANAGE DATA

to **Manually restore...**

1. Backup your existing data to an identifiable area eg c:\backup\prerestore
2. Delete the existing files in the ...forest\stock\data folder
3. Copy the required data back into the empty ...forest\stock\data folder
4. Copy the backed up program (forest4.exe) to the forest\stock folder
5. Copy the backed up utility (makeindex.exe) to the forest\stock\utils folder
6. Run the utility makeindex.exe (located in the ...forest\stock\utils folder)

Once you are sure that you have restored the correct data you should make a new backup to a new identifiable area eg c:\backup\afterrestore

Please note there is a distinction in your support contract over what is covered and what is not. In brief under the support contract we will help you restore a backup data set but configuring new hardware/networks is outside the scope of the contract.

About

Forest Software

was formed as a subsidiary of **Forest Land Rovers** because when Forest Land Rovers decided to computerize the stock control/invoicing system it was found that there wasn't a suitable program available to give the professional response that was sought. So we set about writing a program to manage the business in a simple yet competent way.

This resulted in a DOS based program which about a dozen other Land Rover independents bought for their businesses. DOS programs being menu based became too restrictive so with the advent of Windows we converted the program into the present platform.

The program is in use at over 60 Independent garages and parts suppliers specialising the vehicles of the Land Rover marque and is established as the market leader.

The program has moved away from it's simplistic origins and now provides many management tools to encourage greater profit control.

FAQ's

Frequently asked questions

Computer system...

[How to survive a server crash ?](#)

[How do I configure a network ?](#)

How do I re install my system

[The program seems to be running slow ?](#)

Orders...

[A part on my orders form is missing a price ?](#)

Printing...

[How can I avoid showing a list price when my price is greater ?](#)

[How can I print more than one copy of the invoice ?](#)

Customers...

[Retail less 20% does not work, why ?](#)

[How do I change a customer's terms ?](#)

[How can I get a list of customers ?](#)

Invoices...

[Failed to issue an invoice ?](#)

[How do I create a credit ?](#)

[How can I change from 'CASH' to 'ACCOUNT' ?](#)

History...

[How to view invoices in a different order ?](#)

Parts Searching...

[My supplier's price has disappeared ?](#)

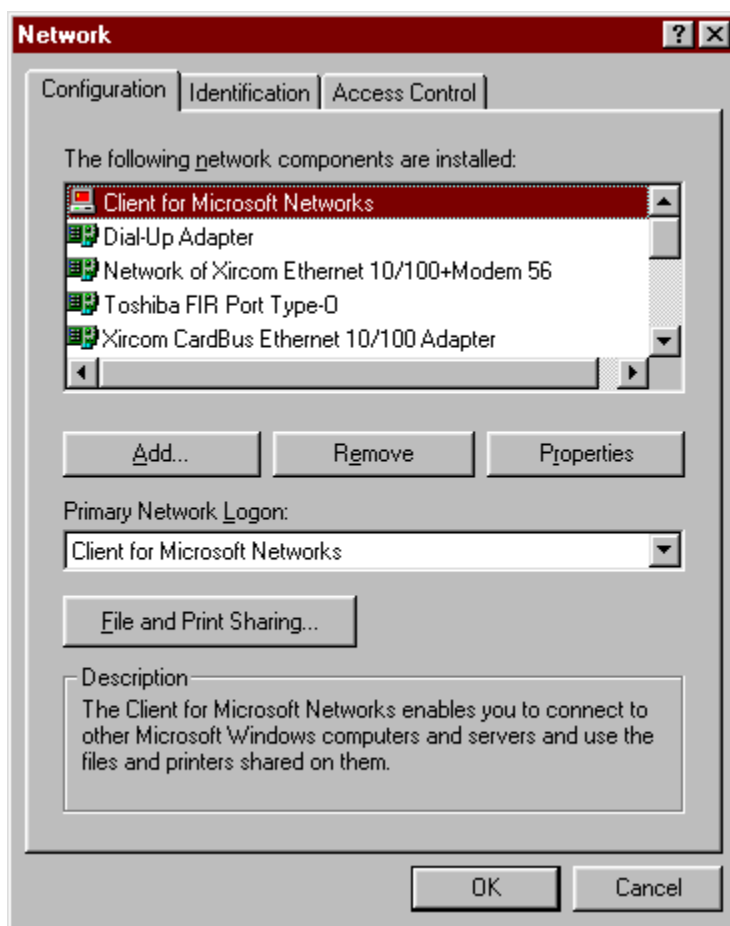
Server crash

INSTRUCTIONS FOR ELIMINATING A SERVER FROM A NETWORK SYSTEM

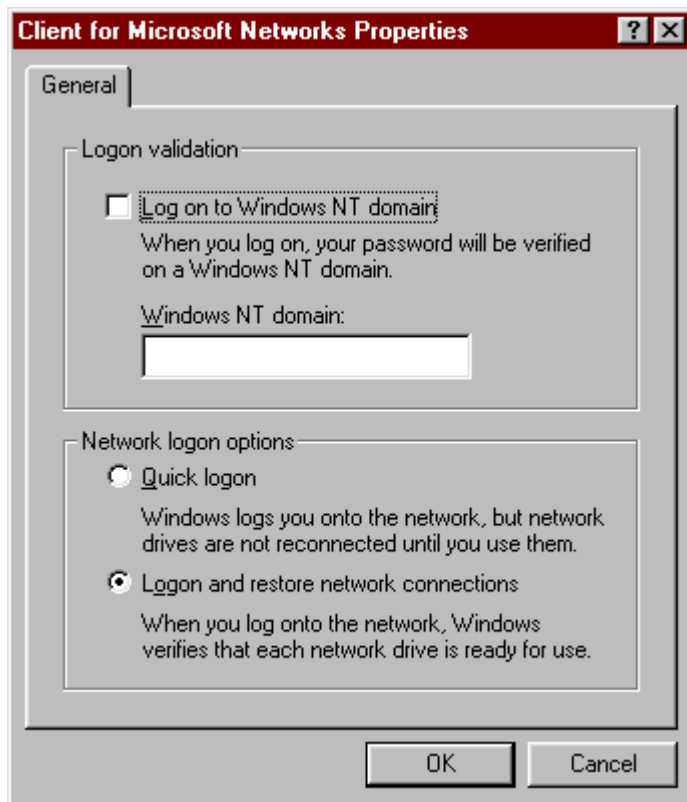
If you loose the use of a server you can still continue your business by following these instructions. Please read them through once first. They are simple enough but have to be done methodically and accurately to work.

NT SERVERS ONLY

You will first have to switch all workstations that you need as a temporary measure to log onto a workgroup instead of a domain. To do this right click on NETWORK NEIGHBOURHOOD and select PROPERTIES.



In the configuration window select 'Client for Microsoft Windows' and click on PROPERTIES.

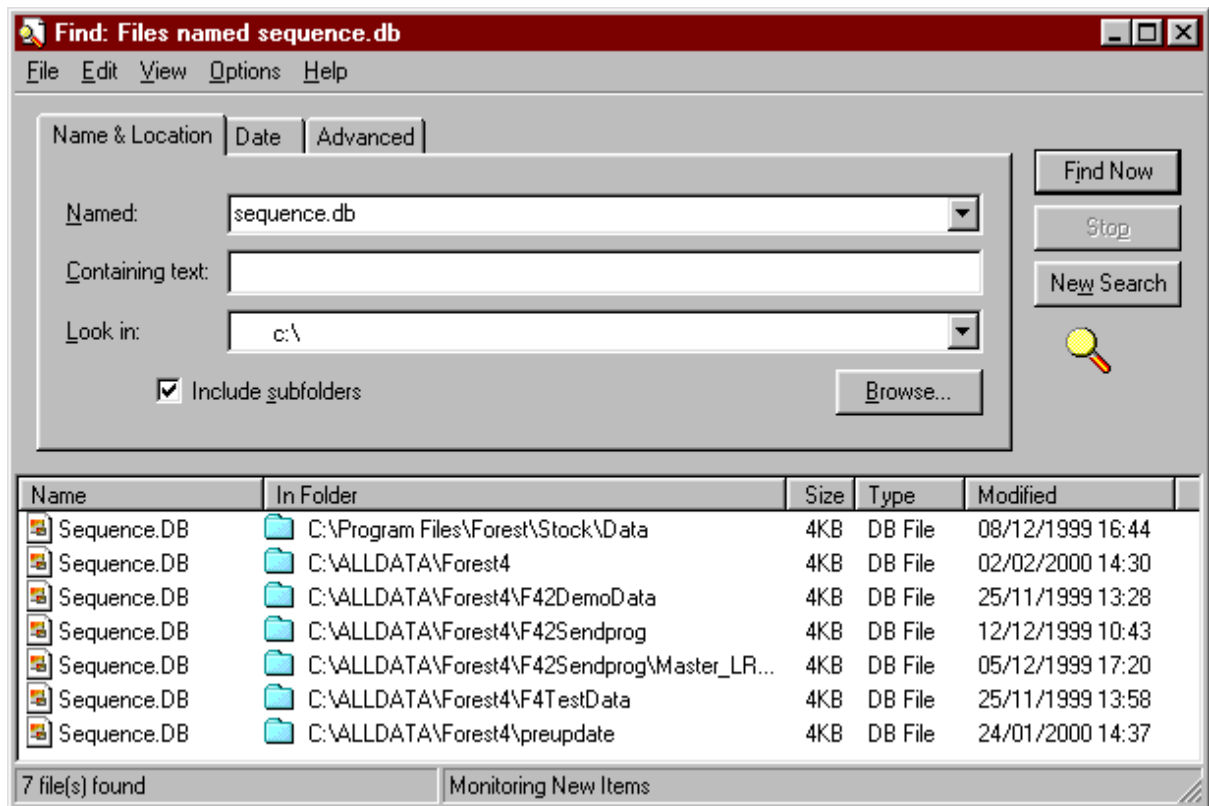


Uncheck the box called 'Log onto Windows domain' and in the lower box select the bottom option called 'Logon and restore network connections'. Click on OK, and you will return to the configuration page. Select the IDENTIFICATION page.



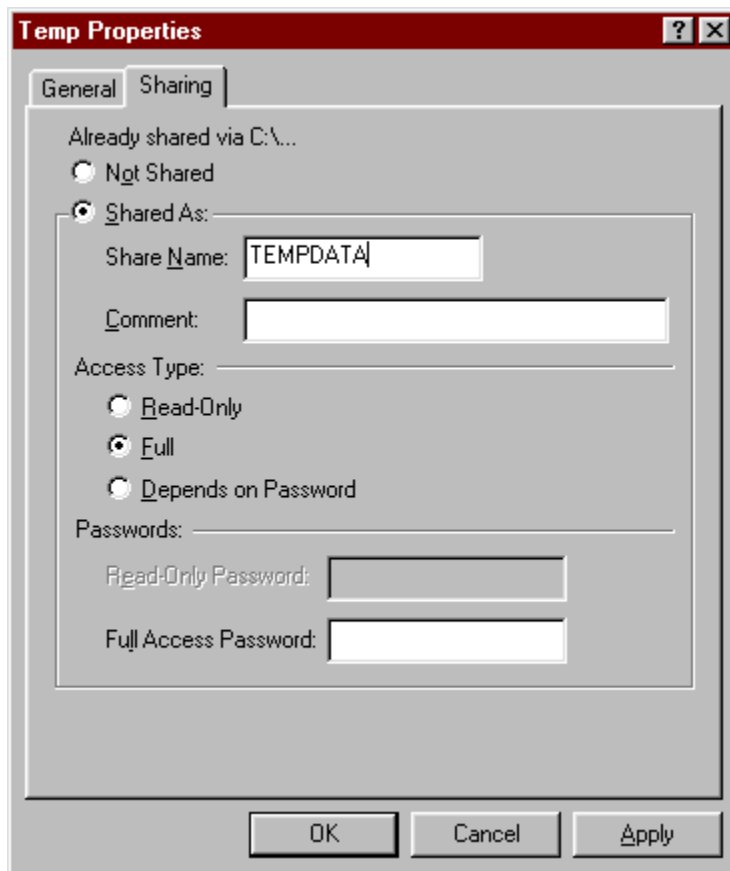
In the box called Workgroup enter "temp" (no inverted commas). Note: be sure to enter EXACTLY the same characters in EXACTLY the same case. Write down the COMPUTER NAME. Click OK, you may be asked for your Windows disk.

Locate the latest data and if it is not already in a folder on a workstations HDD then copy it there from your latest backup. Right click on START, click on FIND. In the box called 'named' type in "sequence.db" (no inverted commas), in the box called 'look in' type in "C:\\" (no inverted commas). Make sure the 'include subfolders' box is checked and click FIND NOW.



Expand the box to full screen and look for the location of the file with the latest date. This will identify the location of your latest data. Write down the name of the folder.

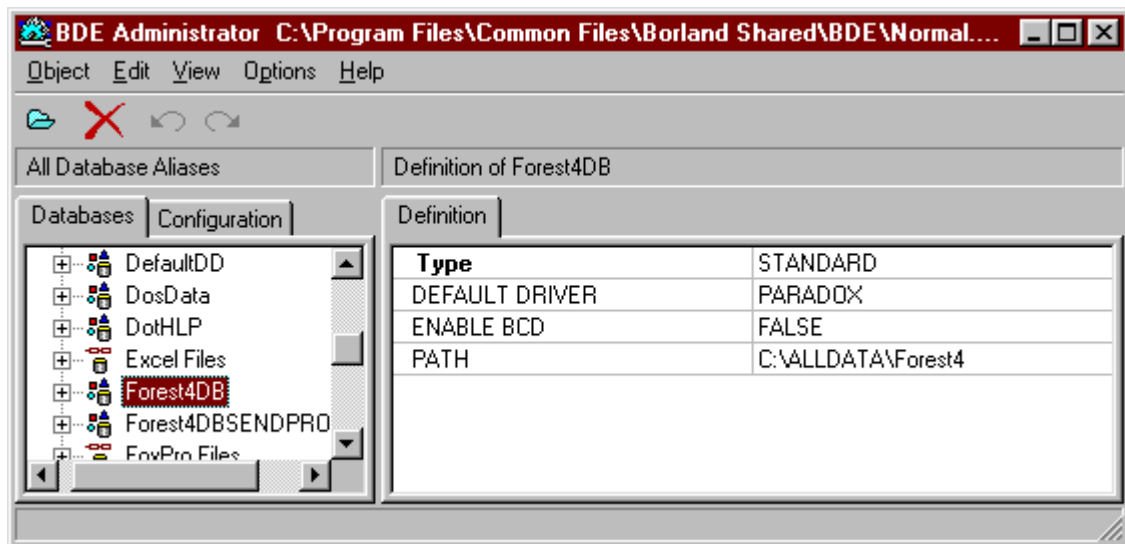
Now you must let other computers see this data by setting up a 'share'. Right click on START, select EXPLORE and using either the scroll bars on the right side of the left hand window or the up and down arrows on the keyboard find the folder name. Right click on the folder and select SHARING... Select SHARED AS and in the box called 'Share Name' type in "Tempdata". Come down to ACCESS TYPE and select FULL, then click on APPLY, then on OK.



You now need one more share which can be anywhere. If there's a folder called c:\temp use that, if not use c:\windows\temp. Whichever you choose does not matter but establish a share by right click on the folder and select SHARING...Select SHARED AS and in the box called 'Share Name' type in "Network". Come down to ACCESS TYPE and select FULL, then click on APPLY, then on OK.

You have to now get the program to look at this location for it's data by using the BDE Administrator on each workstation. Usually a shortcut to this file has been placed in the Start menu in the Forest Software folder. If not then as before Right click on START, click on FIND. In the box called 'named' type in "bdeamin.exe" (no inverted commas), in the box called 'look in' type in "C:\" (no inverted commas). Make sure the 'include subfolders' box is checked and click FIND NOW.

When the program is found double click on it to run it.



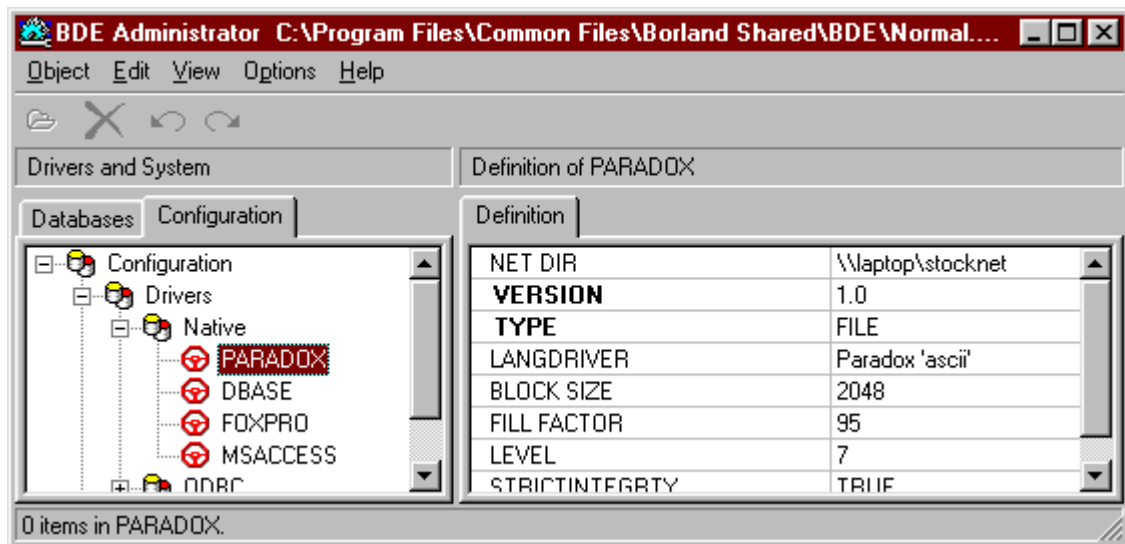
Click on OBJECT, select SAVE AS CONFIGURATION, and when the 'save as' window appears in the box called 'File Name' type in "Normal" (no inverted commas), then click SAVE. Do the same again but this time type in "Temp" (no inverted commas). You have now saved the normal configuration to return to later and made a new one called Temp which you are now going to edit.

In the 'databases' window you will find an entry called FOREST4DB. Click on this and some settings will appear in the right hand window. You need to edit the PATH to point at the temp data. It must start with 2 backslashes "\\" then the name of the computer that you wrote down in step 2 above then another backslash "\" then tempdata. (no spaces). The finished entry will be something like

"\\counter1\tempdata" (no inverted commas)

Now save this change by right clicking in the left hand window on the FOREST4DB and select APPLY.

Click on the CONFIGURATION tab and expand the configuration folder to DRIVERS, then to NATIVE, then to PARADOX which will display some properties in the right hand window. Change the NET DIR to the same format as above i.e. 2 slashes followed by the computer name followed by 1 slash then "stocknet" (no inverted commas).



Now save this change by right clicking in the left hand window on the PARADOX and select APPLY.

Click on the X in the top right corner of the BDE Administrator and you will be asked if you wish to use this configuration as the default; you should select YES.

That's all there is to it, simply repeat the process on each machine that you want to refer to this temporarily data.

WINDOWS 98 PEER to PEER NETWORK

1. Find your latest good copy of data and copy it to a fresh location on your most powerful workstation
2. Share that location as "Data"
3. Create a new folder called Network and share it as "Network"
4. Close all workstations except your temporary one
5. Rename the temporary workstation as "master"
6. Reboot it and run the utility called "MakeIndex.exe" which will be found in the same location as your data files
7. Check that the program runs OK on the temporary server
8. Open up the other stations which should still be 'pointing' at \\master for their data

Overview

The program is designed to issue invoices to your customers whilst at the same time keeping track of your stock levels and values and maintaining a record of the items you need to [order](#).

It caters for customers with retail, trade, and super trade terms all of which can be varied by a percentage and will compare prices for the same part number from different suppliers.

The program does this by maintaining a series of [open invoices](#) to which parts may be added at any time. As parts are added from stock the quantity in stock falls accordingly and if it falls below what you have set as the minimum level then that part will be added to the order. When you access the [order manager](#) you will be presented with price comparisons if alternative suppliers carry that part and you have entered it in their [supplier](#) database. The [invoice](#) carries a running total but does not become a proper VAT invoice until it is [issued to the customer](#) at which time it is copied into a [history file](#) from which you may 'batch' up a group of invoices into an [accounts report](#).

Enquiries are dealt with speedily from the front page of open invoices where a single key stroke will open a [part search](#) form where you can search by [part number or description](#).

[Contacting a customer](#) is catered for from either the invoice itself or from the list of open invoices or even from the history file with one key stroke.

The program makes for quick quotations by providing you with the facility to 'build' up [jobs](#) for all your regular jobs which you can later add to an invoice in one move. Simply join a job to an invoice opened in a customer name and all stock levels will be adjusted, orders generated, invoice calculated in one move.

The program will run across a [network](#) however careful consideration must be given to the settings to be deployed for successful operation.

We recommend that the following 2 pages are essential reading, [backup data](#), and [housekeeping](#)

Open Invoices

This is the program's front screen where a list of open invoices or ongoing jobs is held until the invoice is issued to a customer at which point it becomes a VAT invoice. Until it is issued it can be opened, altered, and closed again at will.

FOREST 2000 registered to - [Your Company Name]

File Reports Settings Utilities Hot keys Help

FOREST SOFTWARE *All Invoices* **FOREST SOFTWARE**

Data	Customer's Name	Reference
	M S AUTO TUNE	
Parts	OLIVER BUILDERS	V379 ROJ
	PLASTOW C MRS	N455CMF
	GIANI D J	#ORDER#
Orders	HARWOOD R A ORDER FILE	#ORDER#
	COCKRAM S M179NKK	M179NKK
	JOHNSON N R	N679BNN
History	DUNKIRK GARAGE	
	NEWSON R J	#ORDER#
Customer	WHEELER BROWN JANE	A19RRB
	PETER SCOTT (NORWICH)LTD	
	WILLIAMS T	PIW9924
Suppliers	UEA	F849AAH
	A A EQUIPMENT	M20 AJS
	WONES A D	
Jobs	HARWOOD R A	#ORDER#
	MOTOR-MAN	
	JONES S A & D W	H527UEX

Invoice

+ New

Open

Last

Delete

Contact

Appointments

Close Program Wednesday, October 29, 2003 Open Invoices 62 Approx value at RETAIL £18,647.05

Changes elsewhere in the program are reflected here if valid. If you change a parts price and that part is on an invoice the change is reflected here and the invoice values recalculated.

Open Invoice Menu

File

Exit

Reports

Accounts

Stock values

Stock List

Reminders

Labour Analysis

Customers

Settings

Automatic backup

Computer function

Company detail and program settings

Discount Codes

Employees

Reset password

Printer settings

Terms text

Vat rates

Manual Stock adjustment

Utilities

Activity log files

Backup

Hot keys

Batch invoice report, for accounts

If you have registered an accounts program in your [Company settings](#) you will have the option to produce a hardcopy or an [import file for your accounts program](#) or both. It is recommended that you produce both. You may choose either all unbatched invoices or reprint an existing batch. A hardcopy batch report will serve as a VAT cash book. It lists the values and details of each invoice and summarizes them into convenient tables. From this report you can enter manually into your accounts program. The sections summarized are:

- Cash sales
 - which can be checked against cash in the till
- Credit/Debit cards sales
 - which can be checked against the vouchers to hand
- Cheque sales
 - which can be used to prepare bank pay in slips
- Account sales
 - which can be manually entered into an accounts program to monitor statements

Also summarized for VAT reporting purposes are

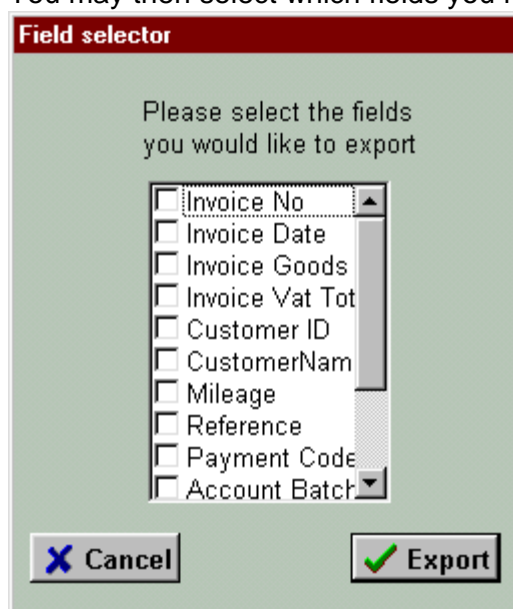
- Standard sales
 - normal sales within the UK
- Export sales to areas in the EU
- Export sales to areas outside the EU

If you have [Profit Control](#) switched on then you will also see departmental breakdown of invoices and their profit contribution to the whole which is printed on the summary.

Export a batch to a CSV (comma separated value) file

Having run an account report above you may export it to a comma separated value file for importation into an accounts program.

You may then select which fields you require from by checking the boxes



The screenshot shows a 'Field selector' dialog box with a title bar. The main text says 'Please select the fields you would like to export'. Below this is a list of fields, each with a checkbox and a small dropdown arrow on the right. The fields are: Invoice No, Invoice Date, Invoice Goods, Invoice Vat Tot, Customer ID, CustomerNam, Mileage, Reference, Payment Code, and Account Batch. At the bottom of the dialog are two buttons: 'Cancel' with a red 'X' icon and 'Export' with a green checkmark icon.

Typical output appears like this

60,2687,29/10/1999,"GEOFF HARRIS TRANSPORT",167,250,0.00,250.00,ACCOUNT,
60,2686,29/10/1999,"GEORGE FAWCETT",168,55.82,9.77,65.59,ACCOUNT,
60,2685,29/10/1999,"#CASH SALE#",1,65.47,11.46,76.93,CREDIT CARD,

Daily invoice report for management

This will produce a report similar to a batch report for today ONLY and it will NOT batch up the invoices. It's purpose is to facilitate cashing up at the end of the day and provide management reporting of profit on the day's invoices.

Forest Export to Quickbooks

Versions currently tested are 5.0, 2001(v9), 2002(v10)

Please note: Later versions of Quickbooks (2003 & 2004) have not followed the conventions used to build the export file in one particular area. Forest invoice number for sales other than Accounts receivable items do not get imported properly into Quickbooks. Instead this number gets imported into the Quickbooks "P.O.Num" field which can be displayed in the Quickbooks invoice but will not appear in the Account display. This means that Quickbooks statements (from Account Receivable) will display invoice numbers correctly but tracing invoice number must be done through reports rather than the account listings.

Introduction

Customer details and Sales Invoices can be transferred from Forest to Quickbooks by exporting the data into a file which Quickbooks can import straight in. The file contains the latest address phone and contact details for each customer for whom an invoice is included, together with the invoice and line detail. Using this facility saves re-keying information into Quickbooks and therefore saves time and improves accuracy.

The operation of this facility is linked to the [Batch Processing](#) of invoices within Forest. Whenever a batch report is produced for accounts, there is the option to produce that report solely on paper, solely as a file for import to Quickbooks, or both. **We recommend both.**

Wealth Warning

Every effort has been made to ensure that this export/import routine and its associated settings will improve and enhance the efficiency of your accounting practices. However, all businesses differ in their requirements and you should therefore liaise with your accountant or other professional adviser and ensure that the settings and accounting structure you want to use match your commercial business accounting and taxation requirements. It will be irritating and expensive if you leave it until the end of your accounts year and find that half the savings you have made using this routine are spent on accountants re-analysing your expenses!

Setting up

In Forest you must select which account program you want to configure Forest for by clicking on Settings - Company detail and program settings - Account settings.

In order to set up Quickbooks for use with this facility you will need to ensure that there are accounts available in Quickbooks to receive the data exported from Forest. Then Forest needs to know the names of those accounts.

The easiest way to accomplish this is to use the standard accounts we have set up as default Quickbooks accounts within Forest. The following table shows the default Quickbooks settings in Forest:

Forest Transaction	User Definable Import Field
Vat Code for Exports	ZX
Vat Code for European Exports	ZEU
Sale on Account	Accounts Receivable
Sale paid by CASH (money)	Cash Account

Sale paid by CHEQUE	Cash Account
Sale paid by CREDIT CARD	Card Account
Sale paid by DEBIT CARD	Card Account
Invoice Line – not stocked	Non Stock Item
Invoice Line – stocked	Stock Item
Invoice Line – labour	Labour Charges
Invoice Line – one off order	Stock Item
Invoice Line - text	Non Stock Item

“Accounts Receivable” must be an account of type “accounts receivable” and will receive the value of invoices raised on accounts terms. This enables you to track amounts owing to the business, send statements etc.

“Cash Account” and “Card Account” must be accounts of type “Bank Account” and will receive the value of invoices paid by cash cheque credit card or debit card (see bookkeeping guide notes below).

“Stock Item”, “Non Stock Item” and “Labour Charges” are all sub accounts of Sales, and must be type “Income”. You may simplify this breakdown of Sales into 'Parts', 'Labour' but to accomodate this simplification you must change the invoice line settings above (excl labour) to 'Parts'.

“VAT Control” should also be present in the Quickbooks chart of accounts as an “Other Current Liability” and is usually created automatically by Quickbooks as soon as you tell the program you want to account for VAT.

“ZEU” and “ZX” are VAT codes set up to assist tracking with zero rated exports. ZEU is recorded as an EC VAT code as a result of which sales will be treated accordingly in Quickbooks, e.g. if the VAT registration number of the customer is set up in the Quickbooks customer record, you can pull off an EC Sales List, and the net sales value is added into Box 8 (supplies of goods to other EC member states). ZX is used to denote sales outside the EU. These codes work as follows:

- If, in Forest, Customer is set to “Charge VAT = False” and the Forest invoice sale type is EXPORT EU then the Quickbooks VAT Code will be set to ZEU when the transaction is imported.
- If, in Forest, Customer is set to “Charge VAT = False” and the Forest invoice sale type is EXPORT then the Quickbooks VAT Code will be set to ZX when the transaction is imported.

In all other cases the VAT coding will follow the standard Quickbooks defaults – “S” for standard (17.5%) “Z” for zero (0%).

Internal Transfers

You may have internal departments set up as 'Customers' in Forest, in order to transfer stock to/from these departments and thus maintain stock control within, say, your main workshop stores. When exporting the data from Forest, any 'invoice' prepared for an internal department will result in an 'invoice' line being imported to QuickBooks which has the description 'used for internal transfer' but values are all set to zero. This is simply so that the number sequence is maintained within QuickBooks so that you have a visible check to confirm that that all invoice numbers are accounted for. Please make sure that

for all internal departments, the Forest settings for the TERMS field in the CUSTOMER record are set to INTERNAL, (and Charge VAT = False). Otherwise the 'customer' will be treated as any other customer and sales etc values imported into QuickBooks which are not true sales values.

Exports

If you Export from the UK, you need to be aware of and follow the following rules in order to comply with VAT law and to be able to track the VAT aspects of exports using QuickBooks. This is not a complete treatment on VAT law, but should point you in the right direction. If unsure, ask your professional adviser or the local VAT office.

1 Sales to a point outside the EU are not vat-able. Strictly speaking they are outside the scope of VAT. These sales are vat coded to ZX in the export file from Forest and will appear under that code in QuickBooks.

You need to make the following settings – in Customer record Charge VAT = False, on each invoice, set the Sale Type to “Export”.

2 Sales to a VAT registered business inside the EU, but outside of UK, can be zero rated if you a) hold evidence that the business is a VAT registered business - so get the (foreign) VAT number, and b) you show that VAT number on the sales invoice, so put the VAT number in as part of the address (e.g. the last line). These sales are vat coded to ZEU in the export file which registers them as European Exports in QuickBooks.

You need to make the following settings – in Customer record Charge VAT = False, on each invoice, set the Sale Type to “Export EU”.

3 Sales to any other customers in the EU – you must charge VAT at the rate applicable to the supply (usually standard but manuals for example may be zero rated). These sales are vat coded to S (or Z) in the export file which simply treats them as standard sales in QuickBooks.

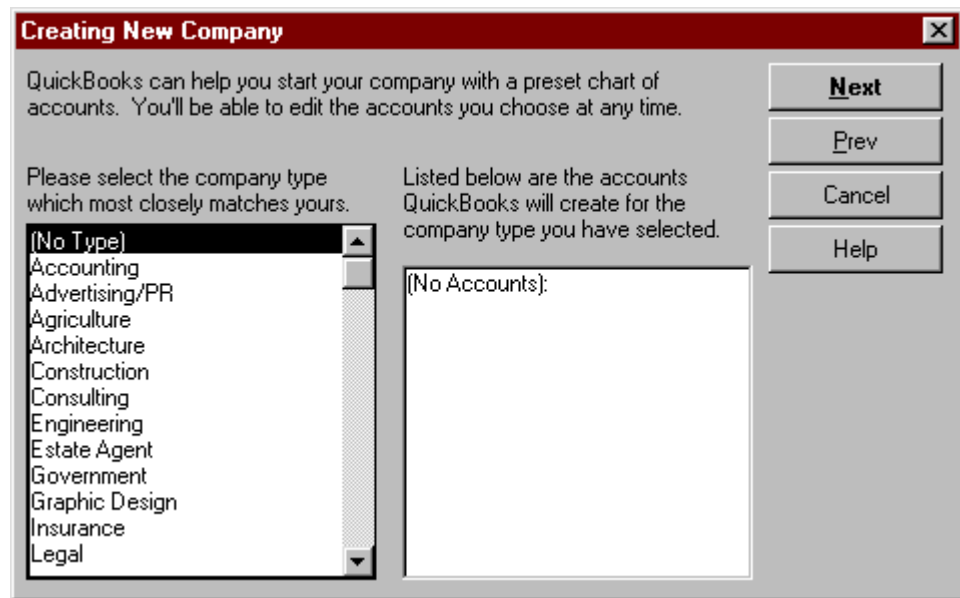
You need to make the following settings – in Customer record Charge VAT = True, on each invoice, set the Sale Type to “Export EU”.

Quickbooks Quickstart

To make life as easy as possible we have supplied startup files for you to import directly into Quickbooks which will set up your accounts structure for you. The result will be a company file which has the most common Profit & Loss and Balance Sheet Accounts, together with VAT codes and Items which will allow you to immediately start running your business. You will almost certainly want or need to fine tune this basic set up to your own business requirements, probably in conjunction with your accountant.

If starting completely from scratch with Quickbooks follow these steps:

- 1 Start Quickbooks, then select File; New Company
- 2 Click on Next on the first 2 Welcome screens
- 3 Click on Skip Interview
- 4 Fill in all the details on the Create New Company screen (name address etc) and then click on Next
- 5 In the next Creating New Company screen, make sure that “(No Type)” is highlighted in the left hand list, and “(No Accounts)” appears in the right hand list as follows.



then click on Next

- 1 Save the new data file using an appropriate name and location
- 2 Click on No to close the 'Industry Specific Documentation' dialogue

box.

You now have a company file which is empty but ready for use.

- 3 Go to File menu, select Utilities and then Import
- 4 In the resulting Import dialogue box, find and click on

ForestQBNewCOA.iif, (by default this will be located in C:\Programs\Forest\Stock\) then click 'Open' to import the file. This will set up all the accounts VAT codes and Items that you need in order to start operating Quickbooks.

then click on Next

Existing Quickbooks Users

If you are using any of the tested version of Quickbooks you can import a file which will add in just the accounts necessary to run this export/import routine.

This file is called ForestQBAddinCOA.iif (by default is located in C:\Programs\Forest\Stock\). The file contains just the Accounts, VAT codes and Items used in the transaction imports.

To import this file, start Quickbooks and ensure the appropriate Company File is open. Select File: Utilities: Import: and using the resulting dialogue box, find and point to the file ForestQBAddinCOA.iif.

If you are an existing Quickbooks user and you already have most or all of the required accounts set up, but with different names, you may prefer to change the names of your Quickbooks accounts to match the Forest defaults, or you can change the Forest default names to match your Quickbooks account names. In either event you will need all of the above accounts within Quickbooks, and they must be the correct account type.

To manually adjust the default settings within Forest, go to Settings; Company Detail and Program Settings and select the fourth tab titled Account Settings. Select Quickbooks in

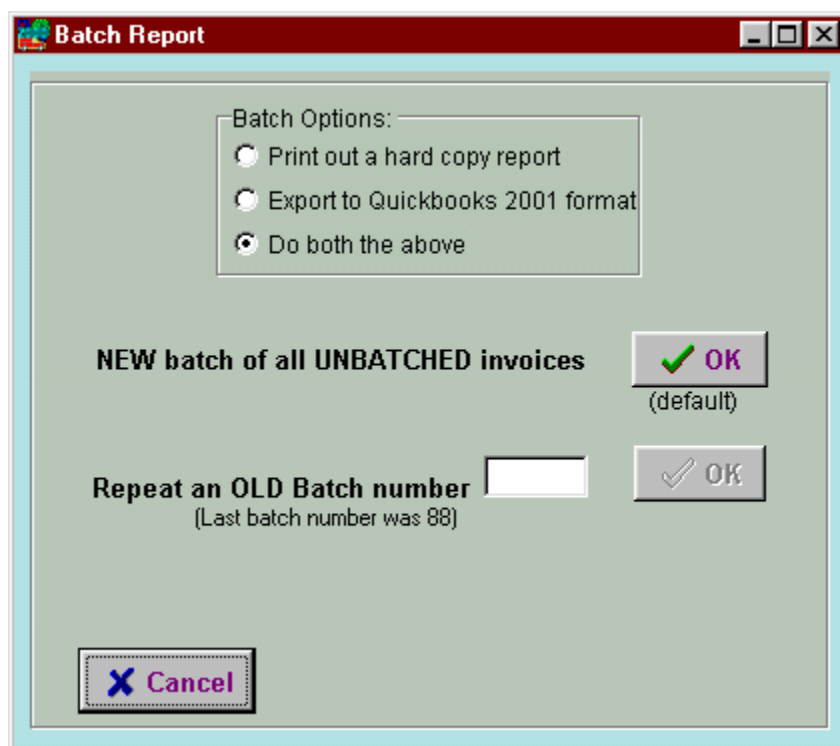
the Account Program drop down list box, and then type into the relevant **User Definable Import Field** your preferred account name.

Be aware that if the accounts are not set up correctly, or if the name in Forest does not match the exact Quickbooks name, then Quickbooks will create an account of type BANK to receive the data. Very annoying if it's supposed to be sales! If you are unlucky enough to have this happen, delete all the imported transactions, delete the unwanted account(s), correct your chart of accounts and the matching **User Definable Import Field** entry in Forest, then export the batch again and import into Quickbooks.

Export from Forest

To export from Forest, first make sure all setting up has been completed as above and that the **User Definable Import Field** names in Forest exactly match the Account Names in QuickBooks, and that Quickbooks is selected as your accounts program.

Then create an invoice batch exactly as previously: Reports: Accounts: Batch up daily invoices for Bookkeeping.



Choose from the report options: Hardcopy, Export or Both (**recommended**).

Choose to create a new batch or report on a previous batch (enter the appropriate batch no).

Click the appropriate OK button.

As well as the hardcopy report (if requested) a file will be created, named ForestBatchnn.iif where nn is the batch number. Using usual Windows file conventions, save this file to an appropriate location. (Defaults to folder C:\Programs\Forest\Stock\Data\Reports\ . You may prefer to store this file in the Quickbooks folder since it will be more readily visible when you select import from within Quickbooks, and Forest will remember the location for next time)

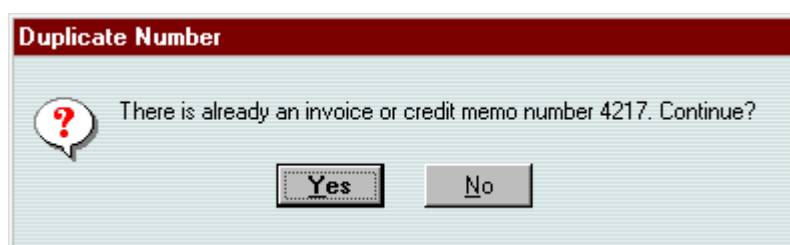
Import to Quickbooks

Start Quickbooks; make sure the appropriate company file is open.

Always do a backup of your data before you import !!

Please note that Quickbooks cannot accept a customer from Forest with the same name as an existing vendor within Quickbooks therefore it is **IMPORTANT** to ensure that when setting your vendor details in Quickbooks to avoid any names that exist in your customer database within Forest. A simple convention is to ensure that customers in Forest have the full title i.e 'Forest Landrovers' and vendors within Quickbooks have a slightly abbreviated format i.e 'Forest LRS'.

Import the file (ForestBatch[No].iif) using File: Utilities: Import and then point to the batch file to be imported. If you keep all exported files, then be careful to point to the correct file when importing. When typing invoices in by hand it is entirely possible to miss one out, and it is equally possible to type the same one in twice. Similarly it is possible to miss out an import file (if interrupted for example, during the procedure). It is possible to import the same file twice; however Quickbooks does warn you that a transaction number has been used before if this happens, similar to:



Click on No to cancel the import and then carefully check your batch numbers.

We recommend that you mark each hardcopy as you import its related batch file.

Another check you can do is to keep an eye on the invoice number sequence in Quickbooks. If there are big gaps, or duplications, check to see if you have omitted or doubled a batch! Duplications are a pain – each invoice or deposit transaction will need to be deleted manually from Quickbooks. Omissions are easier to rectify – import the batch if the file still exists, or re-export using Repeat Old Batch number as above and then import.

Should the import fail you will be given an error message containing the line number where the error occurred.

It is suggested that you restore your recent backup then correct the error in the file manually before repeating the exercise.

To correct the error open the import file (ForestBatch[No].iif) in another program e.g. Notepad, Wordpad, Excel and count the lines to the error line to make your correction. Possible causes of import failure include duplicate names between Forest customers and Quickbook vendors and rounding errors.

Bookkeeping Guide Notes:

Invoices (or Credits) given "ACCOUNT" terms in Forest will be imported to Accounts Receivable and appear in reports as transaction type 'Invoice' (or Credit Memo). When customer pays, allocate the funds received against specific invoices paid using the

“Receive Payments” function in Quickbooks. Remember to choose the bank (or cash) account as applicable.

Invoices (or Credits) given “CASH” terms in Forest will be imported to one of two accounts according to the selected payment method. Cheque or Money sale will be imported to “Cash Account” while Credit or Debit Card sales will be imported to “Card Account”. “Cash account” is the common term in bookkeeping for money received, although it is a slightly misleading term since it applies both to paper (cheques PO's etc) and genuine cash (coin and notes). All invoices imported with CASH terms will be marked as paid in Quickbooks, so no funds will be required to be allocated against these invoices. They appear in reports as transaction type 'Cash Sales' for invoice type transactions and 'Cheques' for credit type transactions.

The Cash Account and Card Accounts should be considered as temporary locations where funds reside.

Think of the Cash Account as the cash tin or till in the office. When the money comes in from outside the business (cash, cheques, postal orders etc), it is placed in the tin. When there is time, someone partly or fully empties the tin and takes the contents to the bank. The bookkeeping, which follows exactly that process, is that the gross total invoice amounts, (which are actually amounts of money received), are deposited into the Cash Account (the cash tin), then, when a banking is done record a transfer (use the Banking & Credit Cards / Transfer Money function) from Cash Account to the Bank Account where you bank the money. At any given time, the balance on the Cash Account should be the sum of the cash and cheques that you have not yet banked.

Similarly, think of the “Card Account” as representing the card processing agent that you use (e.g. Barclays Merchant Services). When the invoice is paid, the money goes from the customer to the card processing agent and then is credited to your bank account. In your business, when you process the payment on your credit card terminal, you consider the invoice paid. Actually, you still have to wait for the card processing agent to pay you. The bookkeeping is therefore that the invoice amounts are 'deposited' into the Card Account. Then when you receive money from the card processing agent, record a transfer (use the Banking & Credit Cards / Transfer Money function) from Card Account to the Bank Account where you receive the money. At any given time, the balance on the Card Account should be the sum of the card transactions for which you have not yet been re-imbursed by your card processor.

NOTE the above assumes that cards are processed electronically (swipe machine, PDQ terminal etc), with direct credit to your bank account after a delay period (typically 3 to 5 banking days). If instead you use a manual card machine and take the paper slips to your bank, process a transfer equal to the paper slips banked.

Accounts Support *(as opposed to program/data support)*

This routine and the accounting structure has been developed by Forest Software in conjunction with a Chartered Accountant who specialises in independent business tax and accounts and is highly experienced with Quickbooks in real life environments. Should you require assistance with, or supply of, Quickbooks, please contact:

Nigel K Wayne FCA,
AIMS* Accountants for Business,
Tel: 01409 221473 Fax: 01409 220032 E-Mail nigel@nkwayne.co.uk

*AIMS is a national association of independent accounting practices operating under licence granted by AIMS Partnership plc

Batch routines

Batch routines

The purpose of the account batch is to consolidate your sales invoices at regular periods into manageable batches which will suit two distinctly different aspects of managing your business.

Accounts reports

Each batch report will enable you to enter the data into your accounts program and build up your accounts records in manner which is acceptable to the VAT inspector. Each transaction is listed and should the inspector wish to look at the detail of an invoice or run off a copy then your history file will accomodate it. Each batch report should be filed and will form a sales day book which is acceptable to the inspector. You should read our accountancy advice notes.

Should you wish to import your batch report into your accounts program please study the [guidlines provided](#)

Business management

Before running a batch it is recommended that you take various steps to ensure your batch is accurate before processing to accounts...

1. Open your history file and click on 'PAID BY' on the title bar of the grid. This will sort your unbatched invoices into the 'Paid by' order.
2. Check in turn that you have the supporting documentation for each payment catagory. Each cheque sale should have a cheque (or have been banked as a cheque), each card sale should have a voucher etc. Toggle any which have been processed incorrectly.
3. If using Quickbooks check that there is not going to be an import rejection because of a Customer's name in Forest being exactly the same as a Vendor's name in Quickbooks
4. Run the batch report and even if you export/import your data it is recommended that you retain a hard copy.
5. From the hard copy check that your cash sales balance with the cash in your till.
6. If you have [profit control turned on](#) then your batch report will contain a listing of all invoices and the margin achieved on each. It is recommended that this list be studied and any invoice where the margin is low is opened up in history and the reasons for the low margin investigated to avoid repetition.

Sage Line 50

Forest Export to Sage Line 50

Versions currently tested are 5.02

Introduction

Customer details and Invoice Transactions can be transferred from Forest to Sage Line 50 by exporting the data into 2 files which can be imported straight in Sage. One file contains the latest name address phone and contact details for each customer for whom an invoice is included, the second file contains the invoice data. Using this facility saves re-keying information into Sage and therefore saves time and improves accuracy.

The limitation of the Sage import option is that each transaction line imported is represented by one entry in, for example, Accounts Receivable. Your customers do not expect to receive a statement showing each individual line of an invoice separately on the statement as if it were a separate invoice, therefore Forest exports 1 line only for each invoice.

The operation of this facility is linked to the **Batch Processing** of invoices within Forest. Whenever a batch report is produced for accounts, there is the option to produce that report solely on paper, solely as a file for import to Sage, or both. **We recommend both.**

Wealth Warning

Every effort has been made to ensure that this export/import routine and its associated settings will improve and enhance the efficiency of your accounting practices. However, all businesses differ in their requirements and you should therefore liaise with your accountant or other professional adviser and ensure that the settings and accounting structure you want to use match your commercial business accounting and taxation requirements. It will be irritating and expensive if you leave it until the end of your accounts year and find that half the savings you have made using this routine are spent on accountants re-analysing your sales!

Setting Up

You will need Sage Line 50 or better. Lower versions of Sage (e.g. Instant Accounting) do not have the import facility. This routine has been tested with version 5.02

In order to set up Sage for use with this facility you will need to ensure that there are accounts available in Sage to receive the data exported from Forest. Then Forest needs to know the account numbers of those accounts.

The easiest way to accomplish this is to use the standard accounts we have set up as default Sage accounts within Forest. The following table shows the default Sage settings in Forest:

Forest Transaction	User Definable Import Field
Net Value of Sales	4060
VAT Code Exports	T0
VAT Code EU Exports	T4
Sale paid by CASH (money)	1230
Sale paid by CHEQUE	1230
Sale paid by DEBIT CARD	1250
Sale paid by CREDIT CARD	1250

In our test system the following settings were used:

4060 Sales must be an account of type "Sales" and will receive the net value of all invoices raised.

1230 "Cash Account" and 1250 "Credit Card Receipts Account" must be accounts of type "Bank Account" and will receive the value of invoices paid by cash cheque credit card or debit card (see bookkeeping guide notes below).

The two VAT Accounts (Purchase Tax Control and Sales Tax Control) should also be present in the Sage chart of accounts and are usually created automatically by Sage as soon as you tell the program you want to account for VAT.

T4 is usually the VAT code set up to assist tracking with exports to Europe. The VAT codes translate from Forest as follows:

- If, in Forest, Customer is set to "Charge VAT = False" and the Forest invoice sale type is EXPORT EU then the Sage VAT Code will be set to T4 when the transaction is imported.
- If, in Forest, Customer is set to "Charge VAT = False" and the Forest invoice sale type is EXPORT then the Sage VAT Code will be set to T0 when the transaction is imported.
- In all other cases the VAT coding will be coded T0 if there is no VAT on the invoice, T1 otherwise. (NB one of the limitations of Sage does mean that in the case of a mixed invoice, e.g. service repairs and MOT, the value of VAT allocated to T1 may not equal 17.5% of the sales value).

Departments

If you use the departments within Forest, these will transfer to Sage as follows:

Forest 'Computer Location'	Sage Department Number
General	0
Parts	1
Mail Order	2
Sales	3
Workshop	4

Thus you can draw down reports from Sage by Department, should you need or want to do this for management purposes by making sure that your invoices are set to the correct department in Forest at the point of preparation.

Internal Transfers

You may have internal departments set up as 'Customers' in Forest, in order to transfer stock to/from these departments and thus maintain stock control within, say, your main workshop stores. When exporting the data from Forest, any 'invoice' prepared for an internal department will result in an 'invoice' line being imported to Sage which has the description 'used for internal transfer' but values are all set to zero. This is simply so that the number sequence is maintained within Sage so that

you have a visible check to confirm that that all invoice numbers are accounted for. Please make sure that for all internal departments, the Forest settings for the TERMS field in the CUSTOMER record are set to INTERNAL, (and Charge VAT = False). Otherwise the 'customer' will be treated as any other customer and sales etc values imported into Sage which are not true sales values.

Exports

If you Export from the UK, you need to be aware of and follow the following rules in order to comply with VAT law and to be able to track the VAT aspects of exports using Sage. This is not a complete treatment on VAT law, but should point you in the right direction. If unsure, ask your professional adviser or the local VAT office.

1. Sales to a point outside the EU are not vat-able. Strictly speaking they are outside the scope of VAT. These sales are vat coded to T0 in the export file from Forest and will appear under that code in Sage.

You need to make the following settings – in Customer record Charge VAT = False, on each invoice, set the Sale Type to “Export”.

2. Sales to a VAT registered business inside the EU, but outside of UK, can be zero rated if you a) hold evidence that the business is a VAT registered business - so get the (foreign) VAT number, and b) you show that VAT number on the sales invoice, so put the VAT number in as part of the address (e.g. the last line). These sales are vat coded to T4 in the export file which registers them as European Exports in Sage.

You need to make the following settings – in Customer record Charge VAT = False, on each invoice, set the Sale Type to “Export EU”.

3. Sales to any other customers in the EU – you must charge VAT at the rate applicable to the supply (usually standard but manuals for example may be zero rated). These sales are vat coded to T1 in the export file which simply treats them as standard sales in Sage.

You need to make the following settings – in Customer record Charge VAT = True, on each invoice, set the Sale Type to “Export EU”.

New Sage Users

In conjunction with your accounting advisers, set up Sage Line 50 appropriate to your business and commercial requirements, making sure that the accounts mentioned above are all correctly numbered and of the right account type.

In Forest, go to Settings; Company Detail and Program Settings and select the fourth tab titled Account Settings. Select Sage in the Account Program drop down list box, and check the settings in the relevant **User Definable Import Field** match the settings within Sage.

Existing Sage Users

If you are an existing Sage user and you already have most or all of the required accounts set up, but with different numbers, you can change the Forest default account numbers to match your Sage account numbers. In any event you will need all of the above accounts within Sage, and they must be the correct account type.

To manually adjust the default settings within Forest, go to Settings; Company Detail and Program Settings and select the fourth tab titled Account Settings. Select Sage in the Account Program drop down list box, and then type into the relevant **User Definable Import Field** your corresponding Sage account number.

Be aware that if the accounts are not set up correctly, or if the number in Forest does not match the exact Sage number, the import will either fail or, worse still, import transactions to the wrong account!

Matching Customer Accounts between Sage and Forest

When importing a transaction to Sage, it must be imported to the correct Customer's account. The Account is identified within Sage by the account number – an (up to) 8 character reference number. For Forest invoices to be posted to the correct Sage Customer account, the Sage Account Number has to be set up in each Forest Customer record. When Sage is selected as the accounting program (Settings; Company Detail and Program Settings and select the fourth tab titled Account Settings. Select Sage in the Account Program drop down list box) a field is added to each customers record to record the Sage account number.

If you are using Sage for the first time but with an existing Forest setup, then the creation of Sage Customer codes is simple. Use the following routine to generate codes automatically for every customer within Forest:

Utilities; Manage Data; Customers – reset all account codes to system defaults. This creates an 8 digit code based on the first 5 characters of the customers name followed by 3 digits to allow up to 999 versions of people with the same first 5 characters (e.g. SMITH001, SMITH002 etc). **IMPORTANT NOTE** don't use this routine after the first export from Forest into Sage has been completed. If the routine creates a new account code for any customer, then a new account will be created in Sage to match the new number and your customer's details will be split across more than one account.

If you are an existing Sage user, you will need to manually enter your existing Sage Customer Account number in the appropriate field in each customer account in Forest.

In order to reduce the amount of work involved with setting up Sage Customer Account numbers, a facility has been built in Forest which allows the removal of old customers. It is recommended that you create a permanent back up of your data before using this routine since it cannot be reversed. Go to menu selection as follows:

Utilities; Manage Data; Customers – clear out INACTIVE details; then choose the length of time since last sale appropriate to your requirements (18, 24 or 36 months). All customers without a sale in the appropriate time frame will be removed from Forest leaving just active customers.

Many reports can be generated from within Sage which will provide the required information. On completion, Reports; Accounts; Export Customer Account Codes to csv file will generate a text file which can be opened with a spreadsheet or word processing program so that full comparison can be made against the Sage Report in order to check and confirm accuracy.

Export from Forest

To export from Forest, first make sure all setting up has been completed as above and that the **User Definable Import Field** numbers in Forest exactly match the Account

Numbers in Sage, and that Sage is selected as your accounts program.

Then create an invoice batch exactly as previously: Reports: Accounts: Batch up daily invoices for Bookkeeping.

Choose from the report options: Hardcopy, Export or Both (**Both** is recommended). Choose to create a new batch or report on a previous batch (enter the appropriate batch no if you wish to recreate a previous batch).

Click the appropriate OK button.

As well as the hardcopy report (if requested) 2 files will be created, named FSCUSnn.csv and FSTRNnn.csv where nn is the batch number. Using usual Windows file conventions, save these files to an appropriate location. (Defaults to folder C:\Programs\Forest\Stock\Data\Reports\).

FSCUSnn.csv contains the current details of each customer for which there is an invoice in the batch. FSTRNnn.csv contains the details of each invoice in the batch.

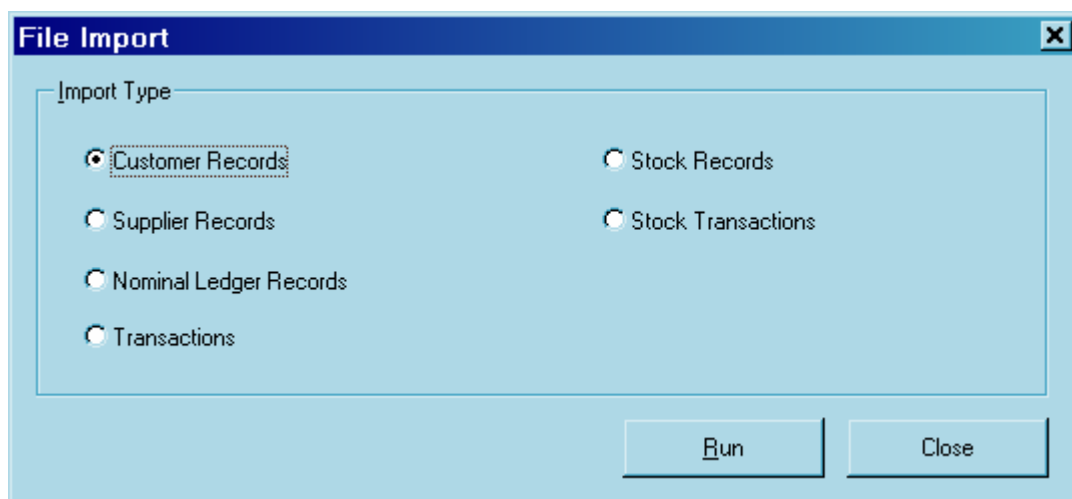
Import into Sage

If the transaction file contains a customer which is not set up in Sage, the import will fail since transactions can only be imported to existing customer accounts. IN case there is a new customer in the batch, it is therefore always necessary to import the customer file first, followed by the transaction file.

Start Sage; make sure the appropriate company file is open and that there are no windows open within Sage.

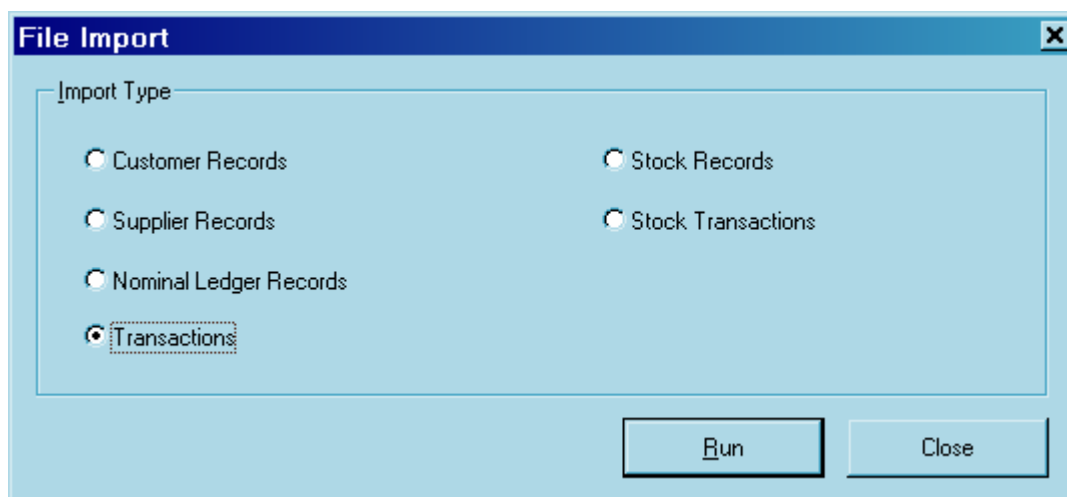
Import the files using File: Import and then point to the batch files to be imported. For example, to import the files exported from Forest for batch 47:

Select File; Import; then make sure that Customer Records is selected in the File Import window:



Click on Run, then using the file selection dialogue box presented, point to FSCUS47.csv. Click on OK to run the import. A File Import Success window will then list the customers imported. Click on Close.

Now change the import type to Transactions:



Click on Run, then using the file selection dialogue box presented, point to FSTRN47.csv. Click on OK to run the import. A File Import Success window will then list the transactions imported. Click on Close.

In the event that either of the imports fails a window will be displayed showing the lines on which and giving a reason why the import failed. The csv files are purely text files and can be opened using a spreadsheet or word processing program. Correct the error, save the file and re-import. When saving, make sure you save as a type csv file, not a spreadsheet or word processing file since these are full of formatting and other codes which Sage cannot read. Alternatively if the problem be within Sage, rather than the csv file, make the required change and re-import.

The most common error of all in testing was invalid account numbers. This is unlikely to occur in any import other than the first and generally applies if for example you have told Forest that the bank account is number 1201, whereas in Sage it is actually 1200 and 1201 does not exist. Similarly you may get invalid Sales Ledger Account which probably means there is a new customer and you have imported the transaction file before the customer file.

If you keep all exported files, then be careful to point to the correct file when importing. When typing invoices in by hand it is entirely possible to miss one out, and it is equally possible to type the same one in twice. Similarly it is possible to miss out an import file (if interrupted for example, during the procedure). It is possible to import the same file twice and Sage does **NOT** warn against duplicate sales invoice numbers.

We recommend that you mark each hardcopy as you import its related batch file.

Another check you can do is to keep an eye on the invoice number sequence in Sage. If there are gaps, or duplications, check to see if you have omitted or doubled a batch! Duplications are a pain – each invoice or deposit transaction will need to be deleted manually from Sage. Omissions are easier to rectify – import the batch if the file still exists, or re-export using Repeat Old Batch number as above and then import.

Bookkeeping Guide Notes

Invoices (or Credits) given "ACCOUNT" terms in Forest will be imported to Customers and appear in reports as transaction type 'SI' for invoice or 'SC' for credit notes. When

customer pays, allocate the funds received against specific invoices paid using the “Bank; Customer” function in Sage. Remember to choose the bank (or cash) account as applicable before clicking on the Customer button.

Invoices (or Credits) given “CASH” terms in Forest will be imported to one of two accounts according to the selected payment method. Cheque or Money sale will be imported to “Cash Account” while Credit or Debit Card sales will be imported to “Card Account”. “Cash account” is the common term in bookkeeping for money received, although it is a slightly misleading term since it applies both to paper (cheques PO's etc) and genuine cash (coin and notes). All invoices imported with CASH terms are treated as paid in Sage, so no funds will be required to be allocated against these invoices. They appear in reports as transaction type 'CR' for Cash & Cheque invoice type transactions 'VR' for credit & debit card invoice type transactions ('CP' and 'VP' respectively for refunds).

The Cash Account and Card Accounts should be considered as temporary locations where funds reside until otherwise dealt with.

Think of the Cash Account as the cash tin or till in the office. When the money comes in from outside the business (cash, cheques, postal orders etc), it is placed in the tin. When there is time, someone partly or fully empties the tin and takes the contents to the bank. The bookkeeping, which follows exactly that process, is that the gross total invoice amounts, (which are actually amounts of money received), are deposited into the Cash Account (the cash tin), then, when a banking is done record a transfer (use the Bank; Transfer function) from Cash Account to the Bank Account where you bank the money. At any given time, the balance on the Cash Account should be the sum of the cash and cheques that you have not yet banked.

Similarly, think of the “Card Account” as representing the card processing agent that you use (e.g. Barclays Merchant Services). When the invoice is paid, the money goes from the customer to the card processing agent and then is credited to your bank account. In your business, when you process the payment on your credit card terminal, you consider the invoice paid. Actually, you still have to wait for the card processing agent to pay you. The bookkeeping is therefore that the invoice amounts are 'deposited' into the Card Account. Then when you receive money from the card processing agent, record a transfer (use the Bank; Transfer function) from Card Account to the Bank Account where you receive the money. At any given time, the balance on the Card Account should be the sum of the card transactions for which you have not yet been re-imbursed by your card processor.

NOTE the above assumes that cards are processed electronically (swipe machine, PDQ terminal etc), with direct credit to your bank account after a delay period (typically 3 to 5 banking days). If instead you use a manual card machine and take the paper slips to your bank, process a transfer equal to the paper slips banked.

Accounts Support

(as opposed to program/data support)

This routine and the accounting structure has been developed by Forest Software in conjunction with a Chartered Accountant who specialises in independent business tax and accounts and is highly experienced with Quickbooks in real life environments. Should you require assistance with, or supply of, Sage, please contact:

Nigel K Wayne FCA,
AIMS* Accountants for Business,

Tel: 01409 221473 Fax: 01409 220032 E-Mail nigel@nkwayne.co.uk

*AIMS is a national association of independent accounting practices operating under licence granted by AIMS Partnership plc


Settings, company and program

Your company name and vat number can only be changed by arrangement with ourselves, however your address and contact details may be changed at any time. Program options are switched on or off here too.

User settings
[Company Details](#) | [Program Options](#) | [Disclaimer](#) | [Account settings](#)

Registered to:	FOREST (of Dean) LANDROVERS
Vat Number:	337 9940 14
Licences:	5

Address	<input type="text" value="Newtown Road"/> <input type="text" value="Steam Mills"/> <input type="text" value="Cinderford"/> <input type="text" value="Glos"/> <input type="text" value="GL14 3JE"/>	Phone	<input type="text" value="01594 822606"/>
		Fax	<input type="text" value="01594 822634"/>
		Mobile	<input type="text" value="07718 806006"/>
E Mail	<input type="text" value="ian@forest2000.co.uk"/>		
Web Page	<input type="text" value="www.forest2000.co.uk"/>		

 **Close**

Adjusting selling prices

Adjusting Selling prices

UTILITIES / MANAGE DATA / PRICES - Make GLOBAL adjustments to selling prices

Price Increase Utility


Increase selling prices - all records

Select field
 RETAIL
 TRADE


Adjust
 UP
 DOWN

By %

Safeguards do exist to prevent certain prices exceeding those that are supposed to be higher

 Apply

Set selling prices at COST+ on items from one supplier


Select supplier
 


Limit RETAILS to LIST

Main Agent is not available

COST +
Set RETAILS %

Set TRADES %

 Apply

 Close

Settings, printer

Set your printer variables

IMPORTANT PLEASE READ

The purpose of this file is to allow you to vary various parts of the printing routines.
DO NOT edit the items between the brackets [.....]

Below is a text memo field which contains groups of variables to change various printing attributes of each printout. These groups of variables are defined by the start header for the printout that that group of variables are declared. The header MUST be enclosed in square brackets and the first bracket located in column 1 of the text field. ie

Edit this file in accordance with the above instructions to alter your printing

```
[GLOBAL]
Headfont1=Arial
Headfont2=Arial
Headfont3=Arial
Bodyfont=Arial
Termsfont=Arial Italic

[INVOICE]
TermsFonSize=8
```

No of Invoices to print on this computer

Settings, printing

The purpose of this file is to allow you to vary various parts of the printing routines.
DO NOT edit the items between the brackets [.....]

To get you started we recommend the following

```
[GLOBAL]
Headfont1=Arial
Headfont2=Arial
Headfont3=Arial
Bodyfont=Arial
Termsfont=Arial Italic
```

```
[INVOICE]
TermsFonSize=8
```

Below is a text memo field which contains groups of variables to change various printing attributes of each printout. These groups of variables are defined by the start header for the

printout that that group of variables are declared. The header MUST be enclosed in square

brackets and the first bracket located in column 1 of the text field. ie

```
[Invoice]
```

The following list is the Headers that are currently acceptable..

```
[Global]
[Motletter]
[Order]
[Account]
[Pricelist]
[Invoice]
[Order]
[Quote]
[Pickinglist]
[StockCheck]
```

Under each of these headings one or more of the following variables, not necessarily all of them, will have an effect on the resulting printout. Entries after the Header must start at column

1 and are separated by an equal sign to the variable .. ie

```
Headfontsize1=15
```

Currently the following variables are acceptable:-

```
HEADFONT1      {Company Name on headings}
HEADFONTSIZE1
```

```
HEADFONT2      {Company details such as address and phone num}
HEADFONTSIZE2
```

```
HEADFONT3      {Customer/supplier address on invoice and orders}
```

HEADFONTSIZE3

BODYFONT {Any general main body text}
BODYFONTSIZE

TERMSFONT {Terms and conditions on invoice}
TERMSFONTSIZE
TERMSCALE {A Tweeker to correct the printing size of T&C}

INHLHSMARGIN {Inch left hand side margin (integer 10ths of inch)}
INHRHSMARGIN {Inch Right hand side margin (integer 10ths of inch)}
INHTOPMARGIN {Inch Top Margin (integer 10ths of inch)}
INHBTMARGIN {Inch Bottom Margin (integer 10th of inch)}

INHLINESPACE {Inch Line space (integer 100ths of inch)}
INHTABPOS {Inch Tab Position - Tab position of the supplier/customer address on orders & Invoices}

The following are only available to some printouts. This is done on purpose because of the lack of room for error!

[INVOICE] & [QUOTE]
PRINTLISTPRICE {on or off}
PRINTPARTNUMBER {on or off}

INHTAB1 {Tab Position (integer 10ths of inch)}
INHTAB2
INHTAB3
INHTAB4
INHTAB5
INHTAB6

HEADPRINT {This stops printing of header information.. allows for pre-printed stationary}

An example of a valid entry in this file:-

[Invoice]
HeadFont1=System
Headfontsize1=12

[Order]
Headprint=no
Bodyfontsize=8

[Account]
Bodyfontsize=10
HeadFont1=System
Headfontsize1=15

Note...

Entries are NOT Case sensitive, but if the programe does not exactly recognize the variable

it will be ignored.

Plenty of scope for producing lots more scrap paper!!

Parts

Stock Records of Parts
✕

File Superceed Source Info

Part Number **STC487**

Description **WATER PUMP 110 V8 VISCOUS FAN**

Stock In Hand: Bin:

Minimum:

Buy in: Wt: Kg

Next Supplier:

Stock type:

Vat Code:

Main Agent Code: %: UOI:

Prices

RRP:

Retail:

Trade:

Last cost:

Source information on this part

Part #	Available from	Price
STC487	ALLMAKES	£27.57
STC487	BORDER HOLDINGS	£24.36
STC487	MJ FEWS	£76.43
STC487	TUDOR GRIFFITHS	£23.94

Notes:

Variations of this part number

✕ Cancel

🗑 Delete

✔ OK

Orders

For an explanation of how orders are calculated [click here](#)

Order manager

File Edit Part Notes Options Print Order

Values pending

AA	£0.00
ALLMAKES	£49.33
AUTOPOST	£0.00
BORDER HOLDING:	£82.74
BEARMACH	£0.00
BROQUET	£0.00

Sources

Alternatives do exist !

Available from	Known as	Price
ALLMAKES	576557G	£17.59
TUDOR GRIFFI	576557G	£19.59

(double click to switch)

Order details

(double click to receive)

Part Number	Order	Placed	Price
576557G	1		£17.59
591231	1		£4.69
ERR7293	1		£5.30
RTC5869	5		£4.35

CLUTCH COVER LATE 11A, 111 9.5" 4/6 | Stk | 0

Close

Switch supplier

Delete from order

Mark as ordered

+ Inc
▲
▼
- Dec

History

The yellow column indicates the index which can be changed by clicking on the title bar

Listing of Issued Invoices
✕

Invoice search

(Current Index is on Name)

Searching for :

Invoices

Parts

Takings to batch **£11,131.61**

Date	Number	Name	Mileage	Ref	Amount	Paid by	Type
12/07/2000	3250	#CASH SALE#			£15.99	DEBIT CARD	EXPORT EU
17/04/1997	73	#TRADE SALE#			£16.45	CASH	
29/05/1997	212	#TRADE SALE#			£37.37	ACCOUNT	
23/06/1997	286	#TRADE SALE#		ELIOT	£35.52	ACCOUNT	
27/06/1997	294	#TRADE SALE#		HOSES	£16.17	CHEQUE	
23/08/1997	493	#TRADE SALE#			£31.72	CHEQUE	
26/08/1997	498	#TRADE SALE#			£28.29	ACCOUNT	
28/08/1997	507	#TRADE SALE#		TYRES	£225.60	CHEQUE	
29/08/1997	509	#TRADE SALE#			£14.09	CASH	
29/08/1997	513	#TRADE SALE#			£8.38	CASH	
30/08/1997	518	#TRADE SALE#			£22.99	CASH	
05/09/1997	538	#TRADE SALE#			£14.68	CHEQUE	
05/09/1997	541	#TRADE SALE#			£36.57	ACCOUNT	

Close

Contact customer

Customer Notes

Set reminder

Toggle **Toggle**

View detail

Customer's record

Name **ABDULLA SULHAIMAN AL ABRY** Ref

Address PO Box 2050, Post Code 111
Central Post Office (CPO)
Seeb,
Sultanate of Oman.

Terms On Account Charge VAT
Cost + 30 True

Phone 1 968 541779
Phone 2
Fax
Mobile

Contact 1
Contact 2
E-Mail
Credit Card 4779 4100 4065 5708
Card Expiry 03/ 99 Issue

Ship to
Ship phone

Cancel **Find** **Save**

Labels

AVERY LABELS

are available from most stationers with the following product codes

(info from Avery, please check before purchase)

Avery Ink Jet Products are specifically designed for use in ink jet printers.

The products listed below are available in Europe and other parts of the world. In addition to these products, many Avery laser products work fine in ink jet printers.

White Ink Jet Labels

Are ideal for all addressing and shipping applications. Available in 6 sizes, the professional-looking labels are compatible with ink jet printers.

Product Code	Size in mm	Labels		Sheets	Supported
		per sheet	per pack		
J8160M White	63,5 x 38,1	21	40	Yes	
J8161M White	63,5 x 46,6	18	40		
J8162M White	99,1 x 33,9	16	40		
J8163M White	99,1 x 38,1	14	40	Yes	
J8165M White	99,1 x 67,7	8	40		
J8651 White	38,1 x 21,2	65	25		

White Ink Jet Labels for Colour Ink Jet Printers

Are premium quality labels made of special paper for perfect results with colour ink jet printers.

Product Code	Size in mm	Labels		Sheets	Supported
		per sheet	per pack		
J8360 White	63,5 x 38,1	21	25	Yes	
J8362 White	99,1 x 33,9	16	25		
J8363 White	99,1 x 38,1	14	25	Yes	
J8365 White	99,1 x 67,7	8	25		

Clear Ink Jet Labels

Designed to virtually disappear on white, patterned or colored envelopes, Clear Ink Jet Labels make mailings look more professional. Available in 4 sizes, they're ideal for addressing and shipping.

Product Code	Size in mm	Labels		Sheets	Supported
		per sheet	per pack		
J8560 Clear	63,5 x 38,1	21	25	Yes	
J8562 Clear	99,1 x 33,9	16	25		
J8563 Clear	99,1 x 38,1	14	25	Yes	
J8565 Clear	99,1 x 67,7	8	25		

Suppliers

Jobs

This screen operates very much the same as an invoice. You can build a job invoice by adding parts from stock although stock levels are not adjusted and writing on the invoice then add all items listed to the invoice in one go.

Job templates

File Add a Note

Type in JOB search + New Job

300TDI REPLACEMENT ENGINE

ANTIROLL BAR FRONT (PARTS FOR ASSBLY)

ANTIROLL BAR FULL KIT (PARTS FOR ASSBLY)

ANTIROLL BAR REAR (PARTS FOR ASSBLY)

ARRANGE 12K SERVICE/ATTEND TO GEAR SELECTION PROBLEM

BELT KIT 200TDI DISCO

Job Totals Price List Item

£2,074.08
(ex VAT)

£2,437.04
(with VAT)

Retail Trade

Delete Job

Add Job to Invoice

The selected JOB consists of these items

Qty	Stock No	Description	Our Price	Total
1	ERR3283	OIL FILTER HOUSING GASKET 300TDI	£0.91	£0.91
1	ERR3490	THERMOSTAT GASKET 300TDI	£0.67	£0.67
1	ERR2027	VACUUM PUMP GASKET 300TDI	£1.01	£1.01
1	ERR2109	GASKET OIL DRIP PIPE TURBO 300TDI	£0.37	£0.37
2	FRC4808	SUMP/TRANSFER BOX DRAIN PLUG WASHER	£0.36	£0.72
1	FC108137	BOLT M8 X 65	£0.43	£0.43
3	FC108247	BOLT M8 X 120	£0.45	£1.35
1	PET100790	WATER PUMP HOUSING-BLOCK GASKET 300TDI	£0.93	£0.93
1	ERR2081	TEMPERATURE SENDER 300 TDI	£18.79	£18.79

Write on invoice

Delete Item

Edit Item

+ Add Item

Close

Estimate
 Pro Forma
 Menu PriceList

Print

Invoice

Invoice

Customers Invoice Options

Computer General #CASH SALE# Sale Type STANDARD

Invoice to: Goods £0.00 VAT £0.00 Retail 0 Kg Ship to: Cash

Amount Payable £0.00

Regn Miles Set Reminder

Qty	Part No	Description	List	Our Price	Total

0 lines

Line Options: Write Delete Tune Edit

Invoice Options: Issue Jobs Pick List/Job Sheet Add

Close

This is the point at which an open invoice becomes a VAT invoice. If the customer is on cash then you will be asked to select the method of payment...

Invoice

Customers Invoice Options

Computer **General** **HOWELL GRIFFITHS** Sale Type **STANDARD**

Invoice to: Goods **£110.65** VAT **£19.36** Retail **0.111** Kg Ship to:

Amount Payable **£130.01** Cash

Regn **K433 RGA** Miles **Set Reminder**

Today's date **11/11/1999**

Type of payment

- Money**
- Cheque**
- Credit Card**
- Debit Card**

Cancel **Print**

but if on account then you will see...

Invoice

Customers Invoice Options

Computer	General	GEOFF HARRIS TRANSPORT	Sale Type	
Invoice to:	Goods	£250.00	VAT	£0.00
Newtown Road		Amount Payable	Trade	0 Kg
Steam Mills		£250.00	Account	Ship to:
Cinderford	Regn			
Glos	DECEMBER	Miles		Set Reminder

**This invoice
does not need
payment now.**

Cancel

Print

Network

Network Configuration issues

Each workstation has both the program (Forest4.exe) and the BDE (Borland Database Engine) installed. The main computer (server) is where the data resides which is accessed by each workstation. In order to ensure that the data is handled in the same way by each workstation the configuration of each workstation needs to be identical. To this end we recommend that the BDE on each workstation be set to use the .CFG file that the server uses. This principal need only be compromised when there is a need to run another program on a workstation which is also governed by the BDE

The data is in paradox format which is quite capable of the task required of it without the costly licensing overhead of other client/server data systems.

There is only one instance of the data on the entire system which is why your [backup system](#) is critical.

Since each workstation refreshes itself with the latest data if there is an interruption to the supply of that data from the server then a series of error messages will cascade down the workstations screen until access to the data is restored and the workstation rebooted.

The program itself actually checks [various machine settings](#) to ensure that it is safe to operate on your system each time it loads. There are certain BDE settings which are necessary to ensure data integrity when working with 'live data' as opposed to 'query data'. If your settings need to change when you load the program you will be asked for a re boot.

There is an update to Microsofts' network redirector for Win95. Our program will not run on your system if this latest file is not found. If you encounter this problem run the program vrdrupd.exe which can be found in our utils folder (c:\program files\forest\stock\utils)

To install Forest 4 Stock/Invoice/Order manager across a network please read these notes fully.

The recommended way to run the program on a workstation is to run it from a shortcut on the workstation which points to a batch file on the server. This batch file must do the following

1. Set the date and time of the workstation to match that of the server (to ensure that invoices being issued all have the same Time/Date).
2. Should check the server for a newer version of the program (and help file) on the server. If newer versions are found it is **imperative** that they be copied to the workstation before running it from the workstation. This ensures that all machines on the system are using the same version of software. Support contracts include free program updates and our update routines only update the server.

It is important to set the BDE on each workstation to be identical throughout the system. This can be achieved by either using the same IDAPI32.CFG file on the server or carefully mirroring each machines settings.

1. BASIC WINDOWS OS CONFIGURATION:
(right click on Network Neighbourhood, select properties)

Network protocols:

Netbuei (configured as default over TCP/IP - Win9* only)
TCP/IP

Windows keyboard language - English(British)

Windows Regional Settings - English(British)

Windows Regional Date, shortdate settings dd/mm/yyyy

Identification.

For windows 95/98 the workgroup must be the exactly the same on all computers and it is **case sensitive** and you should not use spaces

Naming conventions should reflect the location e.g.

Server	master
Office2	office2
Counter1	counter1
Counter2	counter2
Workshop	workshop

3. NETWORK SHARES:

(in Explorer right click on the folder then select sharing)

The folders on the server should be allocated full rights.

c:\program files\forest\stock	stock
c:\program files\forest\stock\data	data
c:\program files\forest\stock\network	network
c:\program files\common files\borland shared\bde	bde

If security is not an issue then there is no harm in allocating full rights to the C:\ (root) drive as 'C'

4. BDE:

(find and run BDEAdmin.exe)

The location of the data is set using an alias called 'Forest4db' the path for which should be \\master\data

To manage record locking all workstations must use the same LOCK file so it's location is defined by setting

BDE/Configuration/Drivers/native/Paradox
NetDir = \\master\network

Depending on the system it is possible to establish a temporary location for data on a temporary server in the event of a server failure.

1. Switch the network identity of the temporary server to "master"
2. If running on NT then all stations must be altered to not log onto a NT network
3. If running on 95/98 then all machines must be on the same workgroup (lower case - no spaces)
4. Insert the latest data on the 'tempmaster' and establish it's shares to mirror those of the server (see above)

Error messages

Program logic

Program logic and defaults

Vat calculations

In accordance with the VAT guide (notice 700) vat is calculated on a line by line basis and each line is rounded according to the rules in Section 6 para 10 (a) -

"*Calculation based on lines of goods or services.* If you wish to work out the VAT separately for a line of goods or services, included with other goods or services in the same invoice, you should calculate the separate amounts of VAT either:

by rounding down to the nearest 0.1p - for example, 86.76p would be rounded down to 86.7p; *or*

by rounding to the nearest 1p or 0.5p - for example, 86.76p would be rounded up to 87p"

We have opted for the later choice.

Orders

To generate an order one of two things must happen. Either the actual stock has fallen below the minimum stock level set in your parts database (stock record) in which case an order has been generated to bring up back up to the minimum unless you have set a higher amount in the 'order in lots of' field or you have created a 'one off' order, again in parts database (stock record). If you have already placed an order and then sell more items or create a new 'one off' order then a fresh order will be created.

If you supersede a part number and you have an order which has not been placed then that order will be edited to the new number but if it has been placed then a new order will be created for the new number.

List Prices

You can switch off list price printing if you wish in the [printer settings](#) if you wish but the program will not print a list price if that price is less than what you are charging !

Customer's Terms

Default values exist whereby, for example, Retail less 50% will default to Trade if that is greater. Trade plus 50% will default Retail if the formula exceeds Retail. Cost plus will default to Trade etc

Currency Calculations

The line total is a multiplication of Quantity x Unit price which is then rounded. Vat at the rate for the item is applied to the line total and is then rounded. Both the line total and line vat are added to form the invoice totals.

Housekeeping

Housekeeping

All computer systems require some degree of housekeeping. If you are not going to do it your self then please contact us because it does need doing regularly. Each computer needs at the very least an [ANNUAL SERVICE](#).

Reboot workstations (weekly)

Windows is the operating system used through 80% of all computers and although very stable it does seem to have it's quirks. Windows manages the computer's memory and occasionally that memory can become confused. Therefore, although it is often better to leave a computer running all the time you do need to shut it down occasionally in order for it to 'refresh' it's memory.

Reboot servers (fortnightly)

As above.

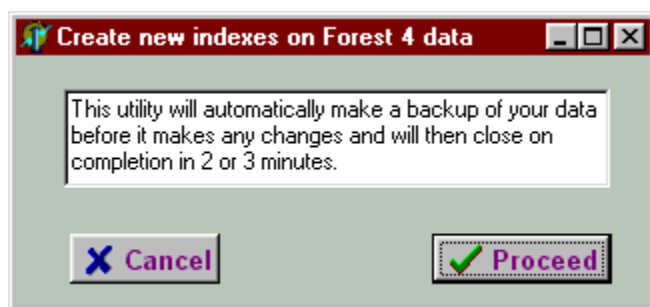
Indexing (fortnightly)

Imagine that your data is held in a card index box and you repeatedly take cards in and out. If for some reason they get out of order then it will take longer to find what you are looking for. It is very similar with a computer and data tables do need to be re indexed occasionally.

A utility is supplied to reindex your data which is called "MakeIndex.exe".

It can be accessed from the UTILS folder or by clicking on START - FOREST SOFTWARE - MAKE NEW INDEXES.

Before it runs it will make a safety copy of your data to the folder DATA\PREINDEX



Defrag (quarterly)

Included in your windows folder is a program supplied by Microsoft called **Defrag.exe**. Your data is in a file which resides in a certain location on your HDD (hard disk drive). Imagine you HDD is divided into sections each of a certain size. You have the customer data file which happens to be of the exact size to occupy on section of the HDD. In using the program you open the customer file into memory, add a new customer then when you try to put it back into it's 'slot' it is now 1 record bigger therefore it splits the file and puts the extra part elsewhere thus fragmenting the HDD. This program gathers all parts of the same file and writes them back together again.

Clean up folders(quarterly)

Using explorer locate your backup up folder and remove any unwanted files. Locate also your data folder and remove all unwanted text files.

Locate your windows\temp folder and empty it.

Right click on your c:\ drive and select properties. Click on disk cleanup.

If you use the computer to access the internet empty your temporary internet files folder.

Update WINDOWS (quarterly)

Using Internet Explorer or the Windows Update icon in your START menu log onto windowsupdate.microsoft.com to get the latest updates.

Service your computer/s(bi annually)

Every 6 months remove your computer from service and remove the cover. Gently with a "dry" air line or vacuum cleaner remove the loose dust which will have gathered within the computer, taking care to not dislodge any of the internal components. When returning the computer to service make sure you insert the leads securely and do not disturb them when finally adjusting the position of your computer.

Backup data

Data safety

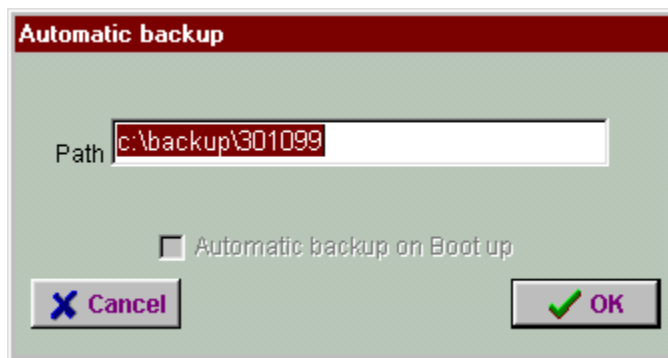
(Nothing is more certain than the fact that one day you WILL loose data !)

We do everything we can to help you avoid this but it does rely on your own good practice.

Automatic backups

Once you have begun using a database system for your record keeping your data develops a value which you should regard highly. In the event of a hard disk failure we can easily restore programs but cannot recreate all the data that the program has saved which is why your system for backing up data is vital.

Our system provides a switch to allow automatic backup to be active on every machine on the network. We recommend that you use this facility and give careful consideration to the way in which you store the backups so that the latest data can be easily retrieved.



The location should be entered in the 'path' box which will be saved for the next time.

This box pops up whenever you open or close the program and unless you click cancel it will start automatically within a few seconds. Each time it does it will save data to a 'logon' folder, a 'logoff' folder depending when it is being actioned.

Please note that our program receives on going development therefore all version dependant files are saved as part of this backup procedure.

The backup only saves your current data files, program files and version dependant utilities. It does not save the indexes since if you have to restore data it is a simple task to reindex the data.

If you have a zip drive then our recommended method in addition to the above is to have one machine set to backup to a succession of zip drives which can be removed from the premises. They should be labelled by the days on which you are open and rotated in turn. Occasionally begin a procedure to re format the entire set on successive days.

If your main computer is a single user we recommend a combination of the above.

Our program also makes a daily copy of the contents of your open invoices to a text file which is located in your data folder. This is because the files containing this information are the ones which are most at risk since they are always open. We also backup up your history files before archiving them.

Save Data Regularly

From the Open Invoice screen you can do a manual backup to a location on your HDD into a dated folder at any time. Every so often you may delete folders when you are sure you no longer need them [see housekeeping](#). These dated backups are located in C:\BACKUP

Downloads

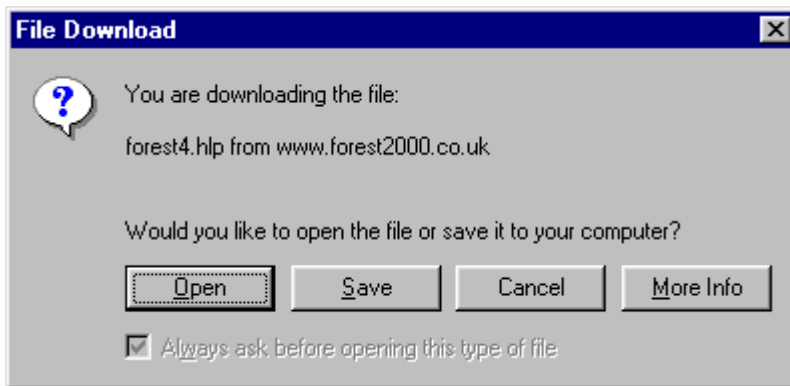
Web site

Our web address which is www.forest2000.co.uk

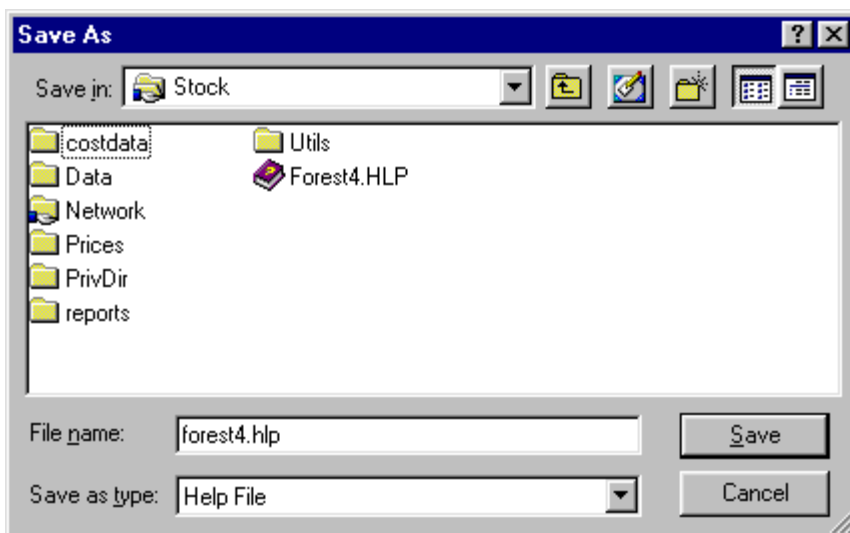
It contains a dedicated client area which is accessible only by password. The password is contained in the program - click on Help - Log onto our web site. By doing this from our program you will be automatically routed through to the client area. Passwords can be obtained from our help desk which will allow you to access the client area from our front page.

Downloading a file...

When you click on a link to a file you will get the following options



Select the SAVE options and you will get the following screen asking where you wish to save the file



Network users should navigate through "Newtwork neighbourhood" to the MASTER\STOCK folder

Single system users should navigate to C:\PROGRAM FILES\FOREST\STOCK as shown above.

